



BALANCING ACT

Nikko AM Multi-Asset's global research views

Snapshot

In our 2018 outlook, we made the case for rising volatility as central banks across the developed world slowly remove the stimulus punch bowl, but few would have imagined volatility spiking with such a vengeance as it did in recent weeks. VIX, the index for implied volatility, jumped more than 100% in a single day, in fact in a matter of hours, which had never happened before. Yet it is hard to point to a catalyst that is even closely proportionate to the spike – i.e. there was no “Lehman Brothers” event in sight.

Equities began to sell off ostensibly driven by inflation fears capped by a strong jobs report early in February, but the spike erupted from a “short volatility” ETF, requiring the investment manager to buy volatility (cover their short position) that squeezed the VIX higher in a very short period of time.

These ETFs had grown quite popular in recent years, attracting investors with extraordinary performance. The Velocity Shares Inverse VIX ETF returned 135%, annualised over 2016/17 but then “poof” it went to near zero in a matter of hours.

Chart 1: Velocity Shares Inverse VIX ETF



Source: Bloomberg, 2018

The volatility spike that began with these specialised ETFs was likely amplified by programme trading including risk parity and commodity trading advisors (CTAs) where higher volatility necessarily requires a position unwind. The shock so far appears orderly and contained, unlikely to shake fundamentals, but bears close watching.

Higher volatility is likely here to stay given developed market resolve to tighten. What's more: the US Federal Reserve (Fed) put may be more out of the money than once believed with New York Fed Governor Dudley calling the selloff “small potatoes”, perhaps signaling a new era where central bankers are willing to accept higher volatility.

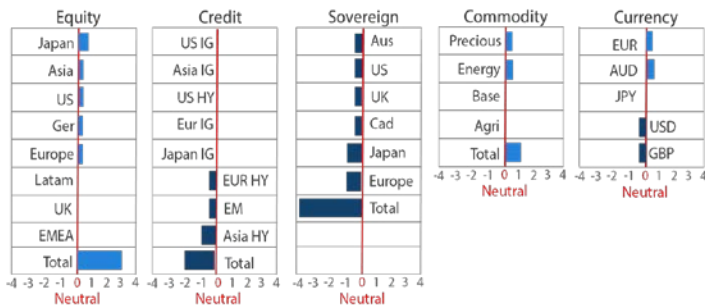
Welcome back to the old normal where volatility is a more fair reflection of actual risk, keeping investors honest as there is no free lunch. Could this be the end of the bull market? We do not think so as fundamentals remain strong, but it will be a rockier road requiring careful portfolio construction emphasising value, quality growth and downside protection where appropriate.

The current high level of volatility is more a distortion driven by programme selling than it is a reflection of true inflation risk. We do expect a rise in inflation, but more of the healthy variety, lifting wages and commodity prices as a function of healthy demand. It is possible that less benign inflationary pressures may begin to build, but the bump-up in yields has already been significant and is a natural stabiliser to reduce inflationary demand pressures.

In our view, the bigger risk is that the return of volatility could destabilise corners of the market that had grown too complacent, forcing further deleveraging. Volatility builds in concentric circles taking out the most leveraged first, but can extend to include those more modestly leveraged, beginning a negative feedback loop with deteriorating fundamentals.

The beauty of rising volatility is that it presents opportunities for those not forced to sell assets (or buy volatility). Programme selling will often leave bargains on the table for fundamental investors to buy, so we cautiously welcome higher volatility while recognising its potential to overshoot and cut into fundamentals.

Asset Class Hierarchy (Team view¹)



Note: Sum of the above positions does not equate to 0 in aggregate – cash is the balancing item.

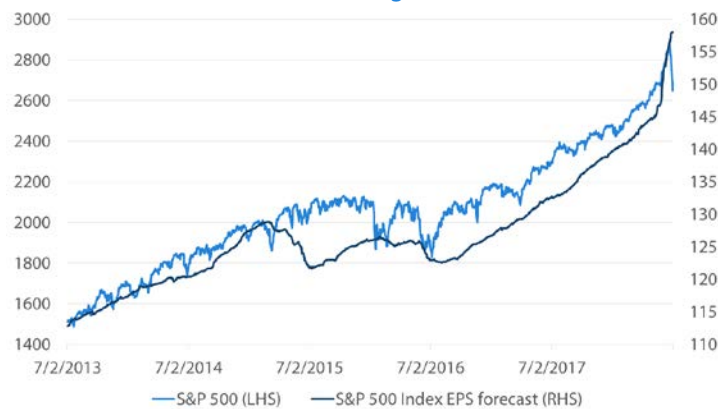
¹The asset classes or sectors mentioned herein are a reflection of the portfolio manager’s current view of the investment strategies taken on behalf of the portfolio managed. These comments should not be constituted as an investment research or recommendation advice. Any prediction, projection or forecast on sectors, the economy and/or the market trends is not necessarily indicative of their future state or likely performances.

Research Views

We lifted the US up the **global equities** hierarchy, just above Germany, on the back of a macro upgrade due to strong earnings momentum.

US equities continue to remain expensive though slightly less so after the recent selloff, while momentum remains positive and earnings continue to improve. As shown in Chart 2, the S&P 500 rise is a largely reflection of the forward earnings outlook. After the corporate tax cut late last year, earnings expectations leaped on the prospect for improved margins and the S&P500 followed. These gains were erased in the sell-off, yet the improved earnings outlook is unchanged.

Chart 2: S&P 500 vs S&P 500 earnings forecast



Source: Bloomberg, 2018

Despite monetary tightening in the US, financial conditions have continued to ease – in fact, reaching the easiest levels not seen since 2000 at the height of the last technology boom.

Much of this is due to the dollar remaining weak and credit spreads tight, but we also note that financial conditions can shift quite considerably in a short period of time. To date, the rise in yields, spreads and the dollar have tightened conditions at the margin, but so far conditions remain easy still in support of fundamentals.

Chart 3: Goldman Sachs U.S. Financial Conditions Index



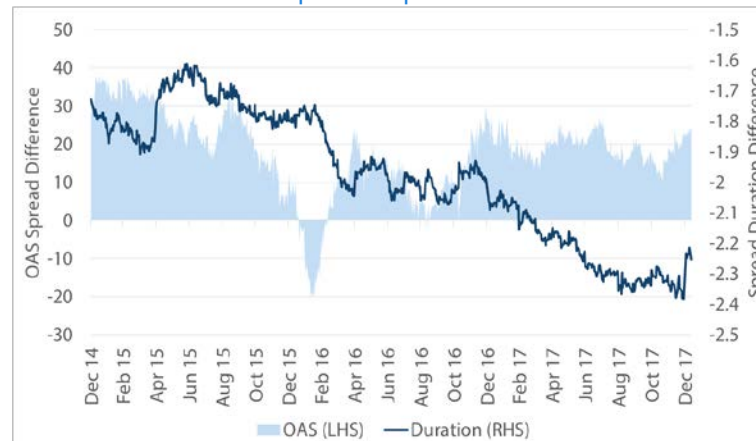
Source: Bloomberg, 2018

Our **global credit** hierarchy remains unchanged, favouring investment grade (IG) in the US, Asia and Europe, with preference for the US within high yield (HY). Credit remains a key asset class to watch closely in the current environment, as concentric circles of volatility often reach lower quality credits. Stress in credit markets is an indication that rising volatility may be feeding back negatively to fundamentals, potentially justifying a reassessment of economic health.

Almost all credit markets are still looking expensive even despite the selloff to date, with little room for further spread compression. However, this is to be expected at this stage in the cycle, as improving global growth and therefore improving cashflow continues to support demand for carry.

Asia IG’s option-adjusted spread (OAS) versus US IG is around its three-year average of 24 basis points (bps), but with 2.25 years lower duration, making Asia IG attractive in the current environment of rising yields.

Chart 4: Asia IG vs. US IG Spread & Spread Duration

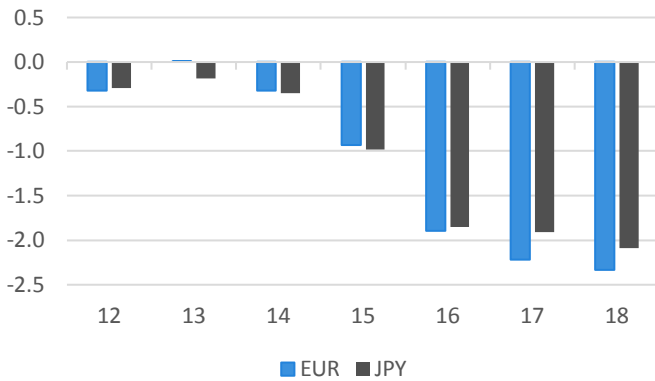


Source: ICE BofAML, Bloomberg, 2018

2018 will be another record year for Asian IG issuance, though redemptions are expected to keep supply contained while local demand is still firmly supported.

USD IG issuance supply is expected to increase, while demand may decrease at the margin as European and Japanese investors are punished by increasingly higher currency hedging costs or a weaker dollar in the case of those choosing not to hedge – a new dynamic described in the sovereign section.

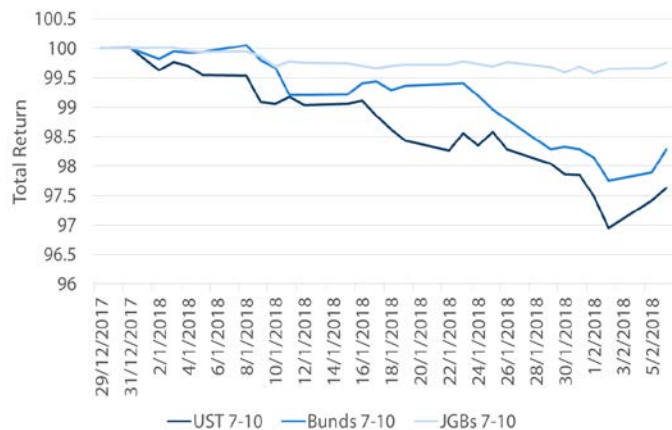
Chart 5: Hedging Costs of USD for EUR and JPY Investors



Source: Bloomberg, 2018

Our **global sovereign bonds** hierarchy remains unchanged from last month, favouring Australia, the US and the UK. Sovereigns suffered a rout throughout the month with US Treasuries taking the brunt of the losses but Germany not far behind, as shown in Chart 6. We have long been cautious on sovereigns due to expensive valuations, negative momentum and monetary tightening especially as reflation is turning to concerns for inflation that is lifting the long end of the curve.

Chart 6: Global Sovereign Returns in January 2018 (Local Currency)



Source: Bloomberg, 2018

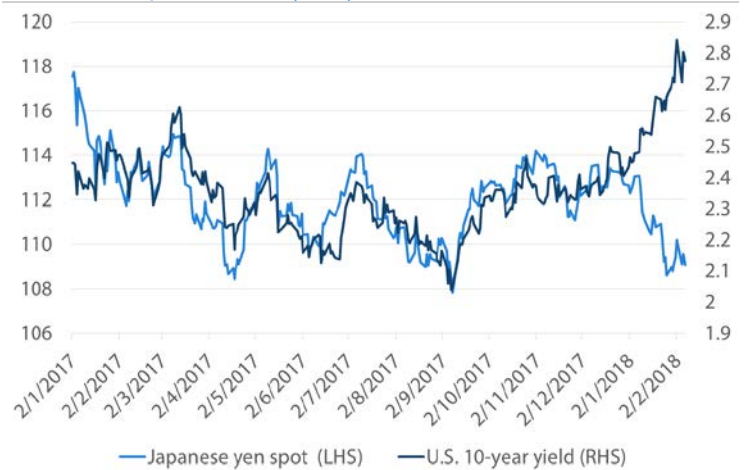
Typically, sovereign yields are relatively tethered across geographies where a sizable jump in one tends to mean revert

to broader averages given that investors are likely to venture abroad for a more attractive yield.

However, increasing currency hedging costs diminishes the relative attractiveness. Over the past year, a fair contingent of Japan investors chose to own Treasuries unhedged, benefiting from the positive correlation between yield and the dollar.

If you lost money on a rising yield, such losses would typically be mitigated by dollar strength. But this relationship broke down in January where yields rose but the dollar instead also sold off as shown in Chart 7, exacerbating the pain of unhedged exposure.

Chart 7: JPY spot vs US 10-year yield



Source: JP Morgan, Bloomberg, 2018

So long as the dollar and bond yields sell off together, foreign demand for treasuries can remain weak while supply is set to increase not just from recent tax cuts (and potential fiscal stimulus later this year), but also for the reduction in the Fed balance sheet. These supply and demand dynamics are unfavourable, but part of it is currently fear driven, which is likely to dissipate if inflation reports more benign than many seem to fear.

Commodities remain attractive for valuations, momentum and macro fundamentals. As shown in Chart 8, the ratio of commodity prices over the S&P 500 has never been lower all the way back since 1970, indicating strong underperformance relative to equities. One would expect equities to outperform commodities over the long run given real earnings growth, but given that our models show commodities cheap and equities expensive, the potential for mean reversion of this price relationship is high.

Commodities strongly outperformed equities in the 1970s, in a bout of stagflation. The subsequent peaks in 1991 and 2008 were less about inflation and more about demand exceeding supply. In the current environment, inflation looks like it is picking up while supply remains stagnant and demand continues to pick up. The S&P is very expensive, so it is not difficult to see how commodities may have their day soon.

Chart 8: Ratio of S&P GSCI Total Return over S&P 500 Index



Source: Bloomberg, 2018

JPY was upgraded above USD on the **global currencies** hierarchy. For some time, JPY has remained at or near the bottom of the hierarchy for its stated policy of managing the yield curve having the effect of weakening JPY as the Bank of Japan (BOJ) was forced to print money to buy Japanese Government Bonds.

As it turned out, BOJ jawboning did most of the job for them as the stated policy pushed markets to keep yields steady without requiring much in the way of BOJ purchases. In fact, asset purchases declined quite markedly in 2017, below the bank’s projections early in 2017.

The asset purchase programme had once seemed focused on weakening JPY relative to the USD in the BOJ’s quest to lift inflation while stimulating exports and corporate earnings. However, Japan finds itself increasingly integrated as part of the China supply chain, where JPY strength relative to USD is less relevant. As we have noted for some time, equities have remained resilient despite JPY strength relative to USD.

To date, positioning has been significantly short JPY on the premise that the BOJ’s managing its yield curve will result in asset purchases resulting in a weaker JPY. But this is now less the case, leaving JPY stronger at the margin, just as investors are less inclined to currency hedge equity exposure given that equities are more resilient in the face of a stronger currency.

JPY remains inexpensive and with improving momentum supported by these above described dynamics, we lifted it up the hierarchy, just above USD.

Process

In-house research to understand the key drivers of return:

Valuation	Momentum	Macro
Quant models to assess relative value	Quant models to measure asset momentum over the medium term	Analyse macro cycles with tested correlation to asset
Example for equity use 5Y CAPE, P/B & ROE	Used to inform valuation model	Monetary policy, fiscal policy, consumer, earnings & liquidity cycles
Example		
+	N	N
Final Score +		

Important Information

This document is prepared by Nikko Asset Management Co., Ltd. and/or its affiliates (**Nikko AM**) and is for distribution only under such circumstances as may be permitted by applicable laws. This document does not constitute investment advice or a personal recommendation and it does not consider in any way the suitability or appropriateness of the subject matter for the individual circumstances of any recipient.

This document is for information purposes only and is not intended to be an offer, or a solicitation of an offer, to buy or sell any investments or participate in any trading strategy. Moreover, the information in this material will not affect Nikko AM's investment strategy in any way. The information and opinions in this document have been derived from or reached from sources believed in good faith to be reliable but have not been independently verified. Nikko AM makes no guarantee, representation or warranty, express or implied, and accepts no responsibility or liability for the accuracy or completeness of this document. No reliance should be placed on any assumptions, forecasts, projections, estimates or prospects contained within this document. This document should not be regarded by recipients as a substitute for the exercise of their own judgment. Opinions stated in this document may change without notice.

In any investment, past performance is neither an indication nor guarantee of future performance and a loss of capital may occur. Estimates of future performance are based on assumptions that may not be realised. Investors should be able to withstand the loss of any principal investment. The mention of individual stocks, sectors, regions or countries within this document does not imply a recommendation to buy or sell.

Nikko AM accepts no liability whatsoever for any loss or damage of any kind arising out of the use of all or any part of this document, provided that nothing herein excludes or restricts any liability of Nikko AM under applicable regulatory rules or requirements.

All information contained in this document is solely for the attention and use of the intended recipients. Any use beyond that intended by Nikko AM is strictly prohibited.

Japan: The information contained in this document pertaining specifically to the investment products is not directed at persons in Japan nor is it intended for distribution to persons in Japan. Registration Number: Director of the Kanto Local Finance Bureau (Financial Instruments firms) No. 368 Member Associations: The Investment Trusts Association, Japan/Japan Investment Advisers Association/Japan Securities Dealers Association.

United Kingdom and rest of Europe: This document constitutes a financial promotion for the purposes of the Financial Services and Markets Act 2000 (as amended) (FSMA) and the rules of the Financial Conduct Authority (the FCA) in the United Kingdom (the FCA Rules).

This document is communicated by Nikko Asset Management Europe Ltd, which is authorised and regulated in the United Kingdom by the FCA (122084). It is directed only at (a) investment professionals falling within article 19 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005, (as amended) (the Order) (b) certain high net worth entities within the meaning of article 49 of the Order and (c) persons to whom this document may otherwise lawfully be communicated (all such persons being referred to as relevant persons) and is only available to such persons and any investment activity to which it relates will only be engaged in with such persons.

United States: This document is for information purposes only and is not intended to be an offer, or a solicitation of an offer, to buy or sell any investments. This document should not be regarded as investment advice. This document may not be duplicated, quoted, discussed or otherwise shared without prior consent. Any offering or

distribution of a Fund in the United States may only be conducted via a licensed and registered broker-dealer or a duly qualified entity. Nikko Asset Management Americas, Inc. is a United States Registered Investment Adviser.

Singapore: This document is for information only with no consideration given to the specific investment objective, financial situation and particular needs of any specific person. You should seek advice from a financial adviser before making any investment. In the event that you choose not to do so, you should consider whether the investment selected is suitable for you. Nikko Asset Management Asia Limited is a regulated entity in Singapore.

Hong Kong: This document is for information only with no consideration given to the specific investment objective, financial situation and particular needs of any specific person. You should seek advice from a financial adviser before making any investment. In the event that you choose not to do so, you should consider whether the investment selected is suitable for you. The contents of this document have not been reviewed by the Securities and Futures Commission or any regulatory authority in Hong Kong. Nikko Asset Management Hong Kong Limited is a licensed corporation in Hong Kong.

Australia: Nikko AM Limited ABN 99 003 376 252 (**Nikko AM Australia**) is responsible for the distribution of this information in Australia. **Nikko AM Australia** holds Australian Financial Services Licence No. 237563 and is part of the Nikko AM Group. This material and any offer to provide financial services are for information purposes only. This material does not take into account the objectives, financial situation or needs of any individual and is not intended to constitute personal advice, nor can it be relied upon as such. This material is intended for, and can only be provided and made available to, persons who are regarded as Wholesale Clients for the purposes of section 761G of the Corporations Act 2001 (Cth) and must not be made available or passed on to persons who are regarded as Retail Clients for the purposes of this Act. If you are in any doubt about any of the contents, you should obtain independent professional advice.

New Zealand: Nikko Asset Management New Zealand Limited (Company No. 606057, FSP22562) is the licensed Investment Manager of Nikko AM NZ Investment Scheme and the Nikko AM NZ Wholesale Investment Scheme.

This material is for the use of researchers, financial advisers and wholesale investors (in accordance with Schedule 1, Clause 3 of the Financial Markets Conduct Act 2013 in New Zealand). This material has been prepared without taking into account a potential investor's objectives, financial situation or needs and is not intended to constitute personal financial advice, and must not be relied on as such. Recipients of this material, who are not wholesale investors, or the named client, or their duly appointed agent, should consult an Authorised Financial Adviser and the relevant Product Disclosure Statement or Fund Fact Sheet (available on our website www.nikkoam.co.nz).

Kingdom of Bahrain: The document has not been approved by the Central Bank of Bahrain which takes no responsibility for its contents. No offer to the public to purchase the Strategy will be made in the Kingdom of Bahrain and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

Kuwait: This document is not for general circulation to the public in Kuwait. The Strategy has not been licensed for offering in Kuwait by the Kuwaiti Capital Markets Authority or any other relevant Kuwaiti government agency. The offering of the Strategy in Kuwait on the basis a private placement or public offering is, therefore, restricted in accordance with Decree Law No. 7 of 2010 and the bylaws thereto (as amended). No private or public offering of the Strategy is being made in Kuwait, and no agreement relating to the sale of the Strategy will

be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the Strategy in Kuwait.

Kingdom of Saudi Arabia: This document is communicated by Nikko Asset Management Europe Ltd (Nikko AME), which is authorised and regulated by the Financial Services and Markets Act 2000 (as amended) (FSMA) and the rules of the Financial Conduct Authority (the FCA) in the United Kingdom (the FCA Rules). This document should not be reproduced, redistributed, or sent directly or indirectly to any other party or published in full or in part for any purpose whatsoever without a prior written permission from Nikko AME.

This document does not constitute investment advice or a personal recommendation and does not consider in any way the suitability or appropriateness of the subject matter for the individual circumstances of any recipient. In providing a person with this document, Nikko AME is not treating that person as a client for the purposes of the FCA Rules other than those relating to financial promotion and that person will not therefore benefit from any protections that would be available to such clients.

Nikko AME and its associates and/or its or their officers, directors or employees may have or have had positions or material interests, may at any time make purchases and/or sales as principal or agent, may provide or have provided corporate finance services to issuers or may provide or have provided significant advice or investment services in any investments referred to in this document or in related investments. Relevant confidential information, if any, known within any company in the Nikko AM group or Sumitomo Mitsui Trust Bank group and not available to Nikko AME because of regulations or internal procedure is not reflected in this document. The investments mentioned in this document may not be eligible for sale in some states or countries, and they may not be suitable for all types of investors.

Oman: The information contained in this document neither constitutes a public offer of securities in the Sultanate of Oman as contemplated by the Commercial companies law of Oman (Royal decree 4/74) or the Capital Markets Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in the Sultanate of Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market law (issued by Decision No. 1/2009). This document is not intended to lead to the conclusion of any contract of whatsoever nature within the territory of the Sultanate of Oman.

Qatar (excluding QFC): The Strategies are only being offered to a limited number of investors who are willing and able to conduct an independent investigation of the risks involved in an investment in such Strategies. The document does not constitute an offer to the public and should not be reproduced, redistributed, or sent directly or indirectly to any other party or published in full or in part for any purpose whatsoever without a prior written permission from Nikko Asset Management Europe Ltd (Nikko AME). No transaction will be concluded in your jurisdiction and any inquiries regarding the Strategies should be made to Nikko AME.

United Arab Emirates (excluding DIFC): This document and the information contained herein, do not constitute, and is not intended to constitute, a public offer of securities in the United Arab Emirates and accordingly should not be construed as such. The Strategy is only being offered to a limited number of investors in the UAE who are (a) willing and able to conduct an independent investigation of the risks involved in an investment in such Strategy, and (b) upon their specific request.

The Strategy has not been approved by or licensed or registered with the UAE Central Bank, the Securities and Commodities Authority or any other relevant licensing authorities or governmental agencies in the UAE. This document is for the use of the named addressee only and should not be given or shown to any other person (other than

employees, agents or consultants in connection with the addressee's consideration thereof).

No transaction will be concluded in the UAE and any inquiries regarding the Strategy should be made to Nikko Asset Management Europe Ltd.