The case for China bonds

Revealing opportunities in China's onshore bond market

24 November 2022

By Pritpal Lotay, ETF Specialist EMEA and Ian Chong, Senior Portfolio Manager

Key takeaways

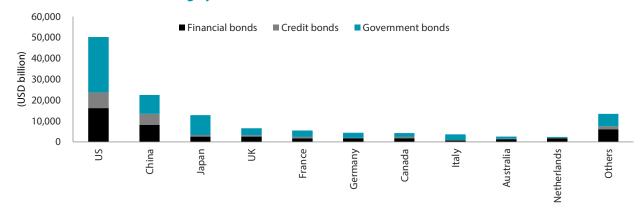


- China's bond market currently stands at renminbi (RMB) 140.26 trillion¹ (circa USD 19.7 trillion), making it the world's second largest bond market and arguably one that is too large to ignore.
- Market liberalisation, improved liquidity and its inclusion in global bond indices have increased foreign participation over recent years.
- Historically, this asset class has offered relatively favourable risk-adjusted returns, lower correlation to traditional asset classes and hence a level of diversification.

Market size second only to the US

China's bond market has grown substantially and although it remains smaller than that of the US, it is significantly larger than other major bond markets, as illustrated in Chart 1. China's bond market is larger than those of Japan and the UK and exceeds the combined size of the German and French markets.

Chart 1: Global bonds outstanding by market



Source: BIS, Standard Chartered Research as at December 2021



¹ As at 30 September 2022



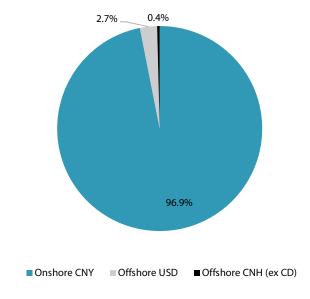
Breakdown of the China bond market

China's bond market comprises of the following sectors:

- Onshore yuan (CNY) bonds
- Offshore US dollar (USD) bonds
- Offshore yuan (CNH) bonds (Dim sum bonds)

Foreign investment in the China bond market has primarily been allocated to offshore markets. Hence, many overseas investors are somewhat familiar with offshore dollar and Dim Sum bonds which have traditionally been easily accessible. However, it is important to note that the offshore market is but a small fraction of China's overall bond market. Chart 2 illustrates the massive size of the onshore bond market vis-à-vis the offshore bond market, highlighting a world of untapped opportunities for overseas investors.

Chart 2: China's onshore market dwarfs the rest



Source: WIND, Bloomberg, JP Morgan as at December 2021

China's onshore bond market

Unfamiliarity with the onshore bonds has resulted in a reluctance from investors to allocate to this part of the market. Onshore bonds are traded via the interbank and exchange bond market and are broadly broken down into three categories.

1. Rates bonds

Rates bonds make up about two thirds of the market and consist of the following:

- Chinese government bonds (CGBs): Essentially sovereign bonds that account for around 15-20% of the market.
- **Local government bonds (LGBs)**: Debt issued by provincial or municipal governments (roughly comparable to US states). These bonds are generally considered risk-free by onshore investors but have much less secondary market liquidity than CGBs. They offer a small pickup in yield over sovereigns.
- **Policy bank bonds**: Debt issued by policy banks, which are state-funded institutions that reach out to areas where private banks might be reluctant to provide lending. They are designed to help channel public sector funding into important areas such as trade, infrastructure and agriculture. Policy banks have a strong policy role set by the China State Council and enjoy implicit sovereign guarantees. Issued by the China



Development Bank, the Export-Import Bank of China, and Agricultural Development Bank of China, their credit ratings are rated A+/A1/A+ by S&P/Moody's/Fitch respectively, which are the same as the sovereign rating. However, policy bank bonds offer yields that are approximately 5-20 basis points higher than CGBs (Chart 3). We believe these spreads are largely due to technical factors such as differences in tax treatment, rather than perceived credit risk by onshore investors.

4.0 China Government Bonds China Development Bank Agricultural Development Bank 💳 Export-Import Bank of China 3.5 Yield to Maturity (%) 3.0 2.5 2.0 1.5 1.0 0 7 10 15 20 25 30 Tenor (years)

Chart 3: China government bond vs policy bank bond yield curve

Source: Bloomberg as at 15 August 2022

2. Money market Instruments

Around 13% of the China bond market is made up of short-dated instruments issued by financial and non-financial corporates. These include non-convertible debentures, commercial papers and short-term commercial papers and are typically up to one year in tenor. They are generally liquid and provide a small pickup over sovereign bonds which makes them particularly useful for cash management and/or investment by money market funds.

3. Credit bonds

Credit bonds or corporate debt comprise most of the outstanding bonds in the onshore market. Credit bonds can be issued under the following regulatory framework:

- Mid-term notes (MTNs): Instruments governed by the central bank and require its approval.
- **Exchange-listed corporate bonds:** Exchange-listed bonds issued by listed companies that are approved by the securities regulator.
- Enterprise bonds: Debt issued by entities that receive approval from the National Development and Reform
 Commission (NDRC). These bonds are typically one to three years in maturity, with stronger issuers being
 able to issue 5-year papers. For now, only the biggest SOEs are able to issue longer-dated bonds. Puttable
 features are common as many local investors prefer shorter duration. This is in contrast to bonds with callable
 features being more common (than puts) in global fixed income securities.
- Other types include **convertible bonds** and **asset-backed securities**. Convertible bonds account for about 0.5% of the market and can be very liquid with high trading volumes, depending on the counter.

CGBs, policy bank bonds and non-convertible debentures issued by national banks are seen as good starting points for investors looking to enter the market. These are highly liquid and are of high credit quality. If slightly lower liquidity is acceptable, bonds of large state-owned corporations provide some pickup in yield. Some of these issuers do have investment grade ratings or have offshore bonds rated by Moody's/S&P/Fitch.

Opening up of the China onshore market

The onshore bond market has been opening its doors to international investors. Foreign investments into the country were restricted in the past and this has meant that investment in China onshore fixed income has predominantly



come from domestic investors. Even just a few years ago, international access to China bonds was only granted to select foreign investors by the Chinese authorities on an approval basis. However, with the authorities increasingly opening up the bond market, foreign investors can now access onshore bonds simply by registering for an access programme, such as the China Interbank Bond Market (CIBM), Bond Connect and Qualified Foreign Institutional Investor (QFII) / Renminbi Qualified Foreign Institutional Investor (RQFII). The easier access is supported by market reforms such as extended trade settlement, flexibility in foreign exchange and extended trading hours which has helped with accessibility.

China bonds are now also included in three major global bond indices (Bloomberg Global Aggregate Index, JP Morgan GBI-EM Index and the FTSE World Government Bond Index) with weights varying between 5 to 10%. Inclusion in the WGBI is a significant development. The WGBI is seen as a developed market bond index and in order for bonds to be included, they need to meet FTSE's inclusion criteria, such as liquidity requirements, and also achieve a minimum credit quality (A- by S&P and A3 by Moody's). The inclusion of Chinese bonds into the index lends credibility to this market for global bond investors. It is a significant step in China's transition towards a mature bond market alongside developed market peers.

This has enabled asset managers to offer a variety of investment solutions including open-ended funds which allow an easy access route to this important market. Foreign investors have therefore materially increased exposure to China onshore bonds, in particular sovereign bonds. Chart 4 shows foreign ownership of China central government bonds and its upward trend.

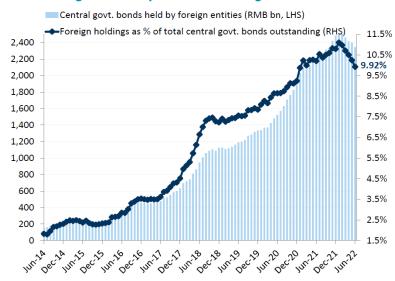


Chart 4: Foreign ownership in China central government bonds

Source: Chinabond, SSE, SZSE, Wind, Goldman Sachs Global Investment Research

We believe there is plenty of room for further advances and see continued progressive developments in other areas such as the onshore credit market and the opening up of onshore interest rate derivatives. These encouraging advances are expected to further support growth in this asset class.



Investment opportunities

Diversification

China bonds have a low correlation to other major bond markets including both developed and emerging. As highlighted in Chart 5, historical correlations with key bond markets have been below 0.25. In our view, this is advantageous for achieving good portfolio diversification.

Chart 5: Correlation coefficient of global bond markets ²

| China Bonds (USD returns) | 1 | | | | | | | | | |
|------------------------------|---------------------------------|--------------------|--------------------|-----------------|------------------|------------------|--------------------|--------------------|----------------|-----------------|
| Asia Bonds (HC) | 0.23 | 1 | | | | | | | | |
| Asia Bonds (LC) | 0.46 | 0.68 | 1 | | | | | | | |
| EM Corp (HC) | 0.23 | 0.85 | 0.65 | 1 | | | | | | |
| EM Bonds (LC) | 0.37 | 0.55 | 0.79 | 0.68 | 1 | | | | | |
| EM Bonds (HC) | 0.25 | 0.78 | 0.67 | 0.89 | 0.76 | 1 | | | | |
| Global HY Bonds | 0.23 | 0.66 | 0.58 | 0.87 | 0.66 | 0.84 | 1 | | | |
| Global IG Bonds | 0.19 | 0.67 | 0.42 | 0.50 | 0.30 | 0.54 | 0.32 | 1 | | |
| US HY Bonds | 0.21 | 0.60 | 0.54 | 0.79 | 0.59 | 0.75 | 0.97 | 0.30 | 1 | |
| Global Bonds | 0.33 | 0.53 | 0.51 | 0.40 | 0.48 | 0.46 | 0.26 | 0.76 | 0.24 | 1 |
| | China Bonds (USD returns) | Asia Bonds (HC) | Asia Bonds (LC) | EM Corp (HC) | EM Bonds (LC) | EM Bonds (HC) | Global HY Bonds | Global IG Bonds | US HY Bonds | Global Bonds |

Source: Bloomberg, August 2012–July 2022

The low correlation reflects the sensitivity of the asset class to Chinese domestic economic and policy cycles rather than those of global markets. China has a large domestic economy and therefore its economic cycles may not always be in sync with the rest of the world.

In March 2020, the spread of COVID-19 resulted in heightened market volatility and created challenging bond market liquidity conditions in which not even the US Treasury market was spared. In comparison, the Chinese onshore fixed income market remained calm. This was because of the low foreign investor participation and consequently, local investors were able to easily absorb selling flows.

Although corelations and diversification benefits may weaken as foreign investor participation increases, it will take time for foreign investors to build up a significant presence. Overseas investors currently own less than 10% of Chinese onshore sovereign bonds and less than 5% of the entire onshore bond market. Therefore, we believe that diversification benefits will remain for the foreseeable future.

Historically lower volatility and risk adjusted returns

Chinese onshore bonds have typically maintained a lower volatility relative to bonds of other countries. Moreover, China's central bank has significantly improved its liquidity management so volatility has certainly been reduced. Since 2018 there have been few liquidity squeezes on the onshore fixed income market and they have not reached the magnitude of those that occurred in the years before.

² China Bonds = JPM Jade Broad Diversified China Index, Asia Bonds (HC) = JPM Asia Credit Index, Asia Bonds LC = JPM Jade Broad Diversified, EM Corp (HC) = JPM CEMBI, EM Bonds (LC) = JPM GBI EM Global Diversified, EM Bonds (HC) = JPM EMBI Composite, Global HY Bonds = Bloomberg Global HY Bonds, Global IG Bonds = Bloomberg Global Aggregate, US HY Bonds = Bloomberg US HY Bond, Global Bonds = FTSE World Government Bond Index



China bonds have historically offered relatively competitive returns per unit of volatility versus other major fixed income asset classes. Chart 6 plots the annualised return and annualised volatility of major global asset classes.

20% 15% US Equity China Bonds (CNY China Bonds (USD 10% returns) returns) Ann. Ret ■ Europe Equity 5% Asia Bonds (LC) China Equity Asia Equity Hedge Funds <u>EM Bonds (HC)</u> 0% EM Equity Global Bonds ● Bunds ● EM Bonds (LC) **US Treasuries** -5% JGB -10% 15% 20% 25% 0% 5% 10%

Ann. Vol

Chart 6: 10 Year risk-return profile³

Source: Nikko AM and Bloomberg as at 31 October 2022

Renminbi's rising usage globally

The renminbi's reputation as a major global currency is increasing and this should be beneficial for onshore fixed income. The last decade has seen internationalisation of the currency with rising global usage. China can now settle trade in renminbi with over 100 countries. In addition, 42% of China's cross border payments and receipts were settled in renminbi in the first nine months of 2022 (Chart 7).

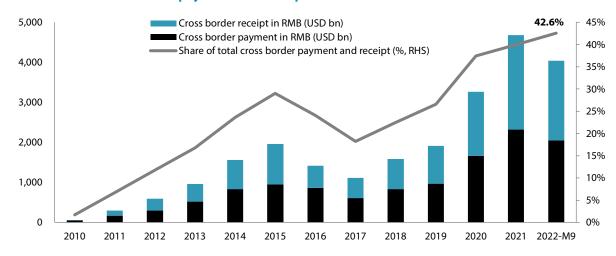


Chart 7: China's cross border payments and receipts

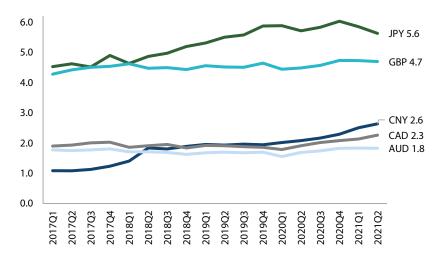
Source: Wind, Standard Chartered Research as at September 2022

³ Bunds: BBG Germany Govt All Bonds, EM Bonds (LC): JPM GBI-EM Global Diversified Composite Unhedged, JGB: Nomura BPI JGB Total Index, Global Bonds: FTSE World Government Bond Index, EM Bonds (HC): JPM EMBI Global Composite, China Equity: Shanghai Composite Index, US Treasuries: BBG UST Unhedged Index, Europe Equity: Euro Stoxx 50 USD, Asia Bonds (HC): JPM JACI Composite, Asia Bonds (LC): iBoxx ALBI Unhedged USD, US Bonds: BBG US Aggregate Index Unhedged, HY Bonds: BBG Global High Yield Index Unhedged, EM Equity: MSCI Emerging Market Index, Asia Equity: MSCI Asia Pacific ex Japan Index, China Bonds (USD returns): ALBI China Index USD Hedged, China Bonds (CNY returns): ALBI China Index CNY Hedged, US Equity: SPX Index, Hedge Fund index: HFRX Global Hedge Fund Index, JPM Jade Index: JP Morgan JADE Broad – Asia Diversified Broad Index (LC), JP Equity: Nikkei 225 Index



The renminbi is also being held as a reserve currency in more than 70 countries and the trend has been increasing (Chart 8).

Chart 8: Renminbi's share of allocation in global reserves



Source: IMF, SAFE, Wind, Standard Chartered Research

Current renminbi underperformance presents an opportunity

The renminbi has depreciated significantly against the US dollar in 2022, as the US Federal Reserve's hawkish shift resulted in a dramatic rise in the greenback. China's balance of payments remain positive, exports are holding up and the country has been posting strong trade surpluses. China is the second largest economy in the world and is a key trading partner for major countries. As such, growth and demand for the currency is unlikely to collapse for the foreseeable future; therefore we believe there is still attractiveness in the renminbi from a long-term perspective.

The People's Bank of China (PBOC) has the ability to apply various quasi-monetary policy tools including emergency liquidity arrangements to help revive the economy and stimulate the renminbi. We have also seen central banks in Southeast Asia renewing agreements with the PBOC over the last couple of years; this essentially reduces dollar usage in cross-border payments and lessens their reliance and dependence on the dollar. Depreciation risks could be reduced going forward amid expectations that US rate hikes will begin to slow down and with China continuing with its accommodative monetary policy.

Conclusion

Our long-term outlook for China bonds remains positive. We believe that the world's second largest bond market has plenty of room to grow and ample tailwinds to lead it in this direction. China's bond market is exhibiting low correlation to other asset classes, displaying historically lower volatility, enjoying continued internationalisation of the renminbi and benefitting from the country being included in globally recognised indices. We therefore believe that the China bond market, which is gaining increased attention worldwide, offers a quality investment opportunity for investors. With the renminbi going through a weak phase, the current market environment could present opportunities for investors with a long-term timeframe.



Important information: This document is prepared by Nikko Asset Management Co., Ltd. and/or its affiliates (**Nikko AM**) and is for distribution only under such circumstances as may be permitted by applicable laws. This document does not constitute personal investment advice or a personal recommendation and it does not consider in any way the objectives, financial situation or needs of any recipients. All recipients are recommended to consult with their independent tax, financial and legal advisers prior to any investment.

This document is for information purposes only and is not intended to be an offer, or a solicitation of an offer, to buy or sell any investments or participate in any trading strategy. Moreover, the information in this document will not affect Nikko AM's investment strategy in any way. The information and opinions in this document have been derived from or reached from sources believed in good faith to be reliable but have not been independently verified. Nikko AM makes no guarantee, representation or warranty, express or implied, and accepts no responsibility or liability for the accuracy or completeness of this document. No reliance should be placed on any assumptions, forecasts, projections, estimates or prospects contained within this document. This document should not be regarded by recipients as a substitute for the exercise of their own judgment. Opinions stated in this document may change without notice.

In any investment, past performance is neither an indication nor guarantee of future performance and a loss of capital may occur. Estimates of future performance are based on assumptions that may not be realised. Investors should be able to withstand the loss of any principal investment. The mention of individual securities, sectors, regions or countries within this document does not imply a recommendation to buy or sell.

Nikko AM accepts no liability whatsoever for any loss or damage of any kind arising out of the use of all or any part of this document, provided that nothing herein excludes or restricts any liability of Nikko AM under applicable regulatory rules or requirements.

All information contained in this document is solely for the attention and use of the intended recipients. Any use beyond that intended by Nikko AM is strictly prohibited.

Japan: The information contained in this document pertaining specifically to the investment products is not directed at persons in Japan nor is it intended for distribution to persons in Japan. Registration Number: Director of the Kanto Local Finance Bureau (Financial Instruments firms) No. 368 Member Associations: The Investment Trusts Association, Japan/Japan Investment Advisers Association.

United Kingdom: This document is communicated by Nikko Asset Management Europe Ltd, which is authorised and regulated in the United Kingdom by the Financial Conduct Authority (the FCA) (FRN 122084). This document constitutes a financial promotion for the purposes of the Financial Services and Markets Act 2000 (as amended) (FSMA) and the rules of the FCA in the United Kingdom, and is directed at professional clients as defined in the FCA Handbook of Rules and Guidance.

Luxembourg and Germany: This document is communicated by Nikko Asset Management Luxembourg S.A., which is authorised and regulated in the Grand Duchy of Luxembourg by the Commission de Surveillance du Secateur Financier (the CSSF) as a management company authorised under Chapter 15 of the Law of 17 December 2010 (No S00000717) and as an alternative investment fund manager according to the Law of 12 July 2013 (No. A00002630).

United States: This document may not be duplicated, quoted, discussed or otherwise shared without prior consent. Any offering or distribution of a Fund in the United States may only be conducted via a licensed and registered broker-dealer or a duly qualified entity. Nikko Asset Management Americas, Inc. is a United States Registered Investment Adviser.

Singapore: This document is for information to institutional investors as defined in the Securities and Futures Act (Chapter 289), and intermediaries only. Nikko Asset Management Asia Limited (Co. Reg. No. 198202562H) is regulated by the Monetary Authority of Singapore.

Hong Kong: This document is for information to professional investors as defined in the Securities and Futures Ordinance, and intermediaries only. The contents of this document have not been reviewed by the Securities and Futures Commission or any regulatory authority in Hong Kong. Nikko Asset Management Hong Kong Limited is a licensed corporation in Hong Kong.

New Zealand: This document is issued in New Zealand by Nikko Asset Management New Zealand Limited (Company No. 606057, FSP22562). It is for the use of wholesale clients, researchers, licensed financial advisers and their authorised representatives only.

Kingdom of Bahrain: The document has not been approved by the Central Bank of Bahrain which takes no responsibility for its contents. No offer to the public to purchase the Strategy will be made in the Kingdom of Bahrain and this document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally.

Kuwait: This document is not for general circulation to the public in Kuwait. The Strategy has not been licensed for offering in Kuwait by the Kuwaiti Capital Markets Authority or any other relevant Kuwaiti government agency. The offering of the Strategy in Kuwait on the basis a private placement or public offering is, therefore, restricted in accordance with Decree Law No. 7 of 2010 and the bylaws thereto (as amended). No private or public offering of the Strategy is being made in Kuwait, and no agreement relating to the sale of the Strategy will be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the Strategy in Kuwait.

Kingdom of Saudi Arabia: This document is communicated by Nikko Asset Management Europe Ltd (Nikko AME), which is authorised and regulated by the Financial Services and Markets Act 2000 (as amended) (FSMA) and the rules of the Financial Conduct Authority (the FCA) in the United Kingdom (the FCA Rules). This document should not be reproduced, redistributed, or sent directly or indirectly to any other party or published in full or in part for any purpose whatsoever without a prior written permission from Nikko AME.

This document does not constitute investment advice or a personal recommendation and does not consider in any way the suitability or appropriateness of the subject matter for the individual circumstances of any recipient. In providing a person with this document, Nikko AME is not treating that person as a client for the purposes of the FCA Rules other than those relating to financial promotion and that person will not therefore benefit from any protections that would be available to such clients.

Nikko AME and its associates and/or its or their officers, directors or employees may have or have had positions or material interests, may at any time make purchases and/or sales as principal or agent, may provide or have provided corporate finance services to issuers or may provide or have provided significant advice or investment services in any investments referred to in this document or in related investments. Relevant confidential information, if any, known within any company in the Nikko AM group or Sumitomo Mitsui Trust Holdings group and not available to Nikko AME because of regulations or internal procedure is not reflected in this document. The investments mentioned in this document may not be eligible for sale in some states or countries, and they may not be suitable for all types of investors.

Oman: The information contained in this document nether constitutes a public offer of securities in the Sultanate of Oman as contemplated by the Commercial companies law of Oman (Royal decree 4/74) or the Capital Markets Law of Oman (Royal Decree80/98, nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in the Sultanate of Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market law (issued by Decision No. 1/2009). This document is not intended to lead to the conclusion of any contract of whatsoever nature within the territory of the Sultanate of Oman.

The case for China bonds



Qatar (excluding QFC): The Strategies are only being offered to a limited number of investors who are willing and able to conduct an independent investigation of the risks involved in an investment in such Strategies. The document does not constitute an offer to the public and should not be reproduced, redistributed, or sent directly or indirectly to any other party or published in full or in part for any purpose whatsoever without a prior written permission from Nikko Asset Management Europe Ltd (Nikko AME). No transaction will be concluded in your jurisdiction and any inquiries regarding the Strategies should be made to Nikko AME.

United Arab Emirates (excluding DIFC): This document and the information contained herein, do not constitute, and is not intended to constitute, a public offer of securities in the United Arab Emirates and accordingly should not be construed as such. The Strategy is only being offered to a limited number of investors in the UAE who are (a) willing and able to conduct an independent investigation of the risks involved in an investment in such Strategy, and (b) upon their specific request.

The Strategy has not been approved by or licensed or registered with the UAE Central Bank, the Securities and Commodities Authority or any other relevant licensing authorities or governmental agencies in the UAE. This document is for the use of the named addressee only and should not be given or shown to any other person (other than employees, agents or consultants in connection with the addressee's consideration thereof). No transaction will be concluded in the UAE and any inquiries regarding the Strategy should be made to Nikko Asset Management Europe Ltd.

Republic of Korea: This document is being provided for general information purposes only, and shall not, and under no circumstances is, to be construed as, an offering of financial investment products or services. Nikko AM is not making any representation with respect to the eligibility of any person to acquire any financial investment product or service. The offering and sale of any financial investment product is subject to the applicable regulations of the Republic of Korea. Any interests in a fund or collective investment scheme shall be sold after such fund is registered under the private placement registration regime in accordance with the applicable regulations of the Republic of Korea, and the offering of such registered fund shall be conducted only through a locally licensed distributor.